

Captain Chaim Shacham

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PROFILE

Details driven and results oriented, licensed master Mariner with twenty years of on board sailing experience followed by twenty five years in various senior Marine and Terminal operations management positions. Proven track record and competence in the development, leadership and motivation of effective team work, leading to outstanding results in costs reduction and substantial savings.

SKILLS

A natural leader with analytical approach to both, routine and extraordinary issues. Outstanding negotiations skills with vendors as well as customers. Excellent verbal and written language communicator. Dedication and Devotion. Self starter, energetic and very resourceful in identifying and resolving problems, while seeking out opportunities to streamline systems and processes.

PROFESSIONAL EXPERIENCE

Consultant, self employed. July 2012 - present.

Providing a wide variety of different consultancy services to pertinent parties within the Maritime and Shipping industry.

Senior V.P. Operations.

ZIM American Integrated Shipping Services, Norfolk VA. 2001 - July 2012.

In charge of, managed and oversaw the entire Operations related activities - Marine, Terminal, Procurement and handling of Hazardous Materials - of all ZIM operated, owned and/or chartered, vessels in all the ports of North, Central (including the Caribbean basin) and South America.

- Responsible for the Operations budget of over \$600 millions.
- Supervise a total of over 60 persons in the headquarters and the various ports of call.

- I headed and led the negotiations teams dealing with all operational services providers in the various ports.
- Initiated and contributed to the design and development of a computer system for the optimization of vessels' time in port, leading to savings of over \$15 millions annually.
- Improved and directed the keeping of vessels' port Operations at highest efficiency and lowest possible costs, resulting in savings of over \$50 millions annually.
- Developed and implemented a unique coordination system leading to maximizations of the vessels' loadability.

General Manager,

North America Coordination Center, ICA c/o ZIM. New York NY 1997 - 2001.

Managed and supervised the Operations related activities of all vessels of a joint shipping venture between six major global ocean carriers for the ICA service between the East Coasts of North and South America.

Executive Vice President.

Marine and Cargo Services, New York NY 1996 - 1997.

Provided various Marine and Terminal Operations services to interested parties.

V.P. Marine Operations.

ZIM American Israeli Shipping Co., New York NY 1989 - 1996.

Managed a team of about thirty five persons responsible for all the Marine Operations related activities within North and Central America, of three steamship services and their related feeders, a total of forty container and multi purpose vessels, as well as a fleet of dry Bulk Carriers in the global tramp shipping.

This entailed direct management of a Planning and Operations team, combined with daily contact with Port Captains, Terminal operators and Stevedoring companies in over fifteen ports. Scheduling and planning / supervision of cargo Operations.

- Assisted and contributed with future fleet planning program.
- Introduced and implemented an upgraded and improved computer planning software.

Director of International Operations.

ZIM Israel Navigation Co., Haifa Israel 1988 - 1989.

In charge of all Operations facets of a fleet of fifteen tramp shipping vessels carrying various bulk (dry and liquid) cargo globally.

At Sea, ZIM Israel Navigation Co., Haifa Israel 1968 - 1988.

Started as a deck hand / cadet upon graduation from the Maritime Academy. Obtained my Master Mariner license in 1978, and was appointed for my first command in 1980. As a Master I was in command of different type of vessels including Bulk Carriers, Tankers, General Cargo ships, Multi Purpose, Ro-Ro and Container vessels.